

Burgess Chambers & Associates, Inc.

Institutional Investment Advisors

www.burgesschambers.com

March 31, 2024

Lake Mary Firefighters Retirement Plan

Investment Performance Period Ending March 31, 2024



Lake Mary Firefighters' Retirement Plan BCA Market Perspective © A Closer Look at Foreign Equities April 2024

Asset allocators have long considered foreign stocks an excellent diversifier to U.S. equities. The investable universe outside of the U.S. is extensive and can differ significantly between the most common indices for foreign equities; the MSCI EAFE, the MSCI Emerging Markets (EM) and the MSCI All Country World (ACW) Ex. U.S.

The MSCI EAFE is designed to represent the performance of large and mid-cap securities across 21 developed markets, including Europe, Australasia and the Far East. The largest weightings in the index are Japan (24%), UK (14%), France (12%) and Switzerland (10%). The MSCI EM captures large and mid-cap companies across 24 countries. The largest weightings in the index are China (26%), India (18%), Taiwan (17%) and South Korea (13%). The MSCI ACW Ex. U.S. captures large and mid-cap companies across 22 developed markets (including Canada) and 24 EM countries. The largest exposures are Japan (15%), UK (9%), France (8%) and Canada (8%).

Based on InvestmentMetric's institutional universe data, public funds had a 14.5% average allocation to foreign equities, as of 12/31/23. However, it should be noted that allocations to foreign equities have not been favorable over the past 15-years, especially when adjusted against the U.S. dollar. There is additional support to justify a continued tailwind behind U.S. equities. Let's examine Japan and the Eurozone.

In March, the Bank of Japan (BOJ) ended eight years of negative interest rates, making a historic shift away from decades of stimulus. This move however did not instill confidence, with the Japanese Yen falling to a 34-year low against the U.S. Dollar, highlighting fears of the fragility of Japan's economy. The Eurozone is also facing challenges, especially with high energy costs and a neighboring war. Based on a slowdown in real GDP to 0.3% during Q4 2023, the IMF downgraded its growth forecast for Europe to 0.9% for 2024. Comparatively, the forecast for U.S. has been trending higher, and as a result, the divergence between U.S. and Europe continues to widen.

Central bankers around the world have a lot of big decisions to make in 2024. A soft landing and disinflation remain key concerns. Asset allocators point to lower valuations as an opportunity, as the MSCI ACW Ex. U.S. trades at a historical P/E discount of -34.5% to the S&P 500. However, confidence in the U.S., or lack thereof for International, may justify why investors are willing to continue to pay a premium to invest in the U.S.

Returns	YTD	2024	20	23	15-y	ears
	Local	USD	Local	USD	Ann.	Beta
Regions						
U.S. (S&P 500)	-	10.6	-	26.3	15.6	0.9
AC World ex-U.S.	8.3	4.8	14.7	16.2	8.4	1.0
EAFE	10.1	5.9	16.8	18.9	8.9	1.0
Europe ex-UK	9.7	6.1	17.3	22.7	9.7	1.2
Emerging markets	4.6	2.4	10.3	10.3	7.0	1.1
Selected Countries						
Japan	19.3	11.2	29.0	20.8	8.2	0.7
United Kingdom	4.1	3.1	7.7	14.1	7.9	1.0
France	8.4	5.9	18.1	22.3	9.8	1.2

U.S. and Eurozone Growth Expectations Keep Diverging Consensus 2024 GDP YoY% Forecasts

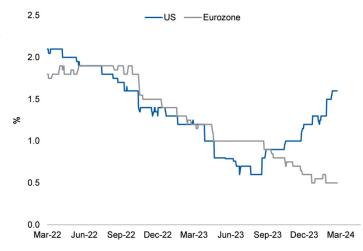


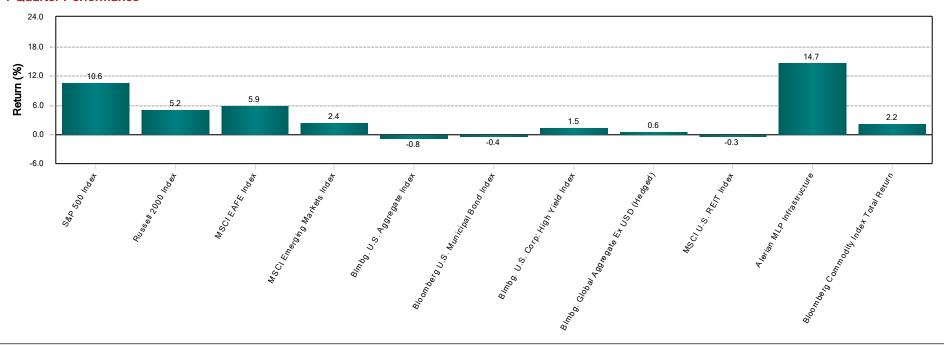
Chart source: JPM & Morgan Stanley.

Disclosure: All expressions of opinion reflect the judgment of the author as of the date of publication and are subject to change. Content should not be regarded as a complete analysis of the subjects discussed or as personalized investment advice. All investment strategies have the potential for profit or loss. References to market performance in publications do not represent the returns achieved by Burgess Chambers & Associates or any of its advisory clients.

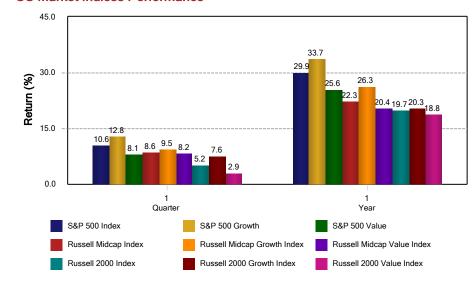


Quarterly Market Summary March 31, 2024

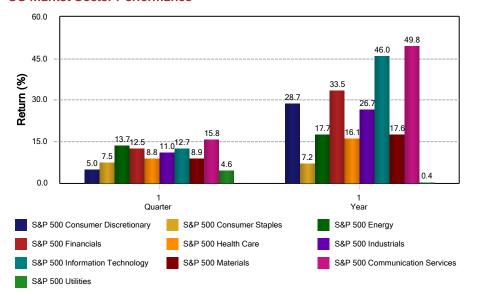
1 Quarter Performance



US Market Indices Performance



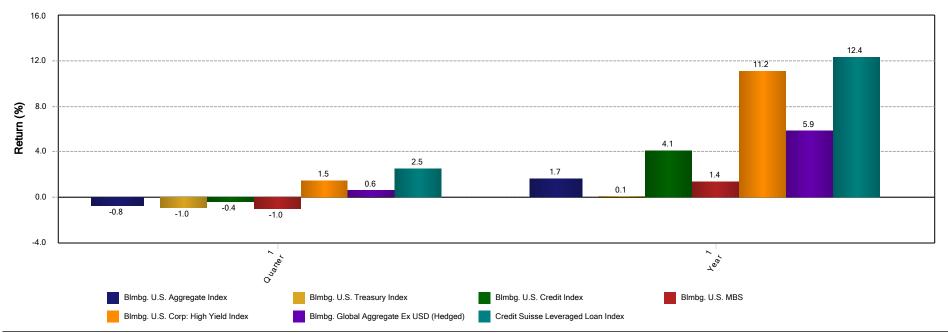
US Market Sector Performance



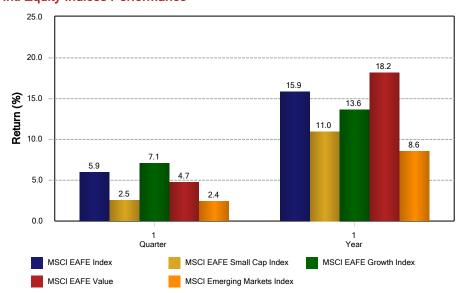


Quarterly Market Summary March 31, 2024

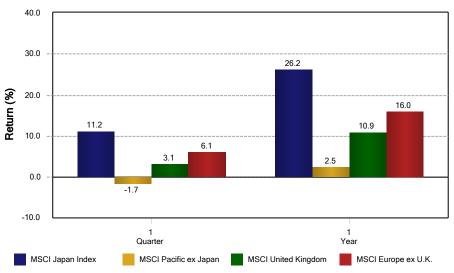
Fixed Income Market Sector Performance



Intl Equity Indices Performance



Intl Equity Region Performance



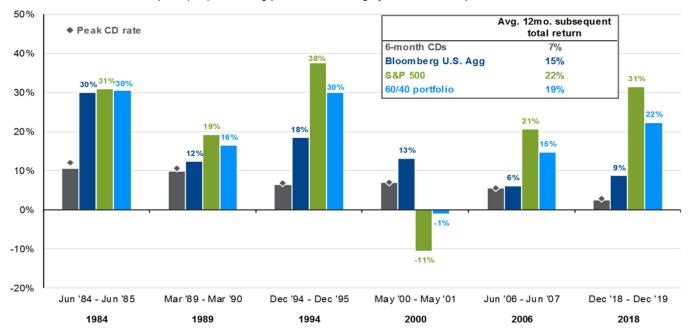


Lake Mary Firefighters' Retirement Plan Total Fund Investment Summary March 31, 2024

CDs may be attractive, but other investments could look even brighter, **if** the fed funds rate reverts to the 2-3% range.

Investment opportunities outside of CDs

Peak 6-month certificate of deposit (CD) rate during previous rate hiking cycles and subsequent 12-month total returns



- □ For the quarter, the Plan was up \$1.3 million or +5.1% net (+5.2% gross), ahead of the Strategic Model's return of +4.3%. These results ranked in the top 36th percentile. The top performing assets were: iShares Core S&P 500 (+10.4%), Eagle SMID-cap (+10.1%), and Fiduciary Large Cap (+8.6%).
- □ For the one-year period, the Plan earned \$3.3 million or +13.8% net (+14.2% gross), beating the Strategic Model (+13.3%) and ranked in the top 45th percentile. The top performing assets were: iShares Core S&P 500 (+29.9%), Eagle SMID-cap (+28.0%), and Fiduciary Large Cap (+26.6%).
- \Box For the three and five-year periods, the Plan averaged +3.6% net (+4.0% gross) and +8.2% net (+8.6% gross), respectively.
- ☐ In October 2022, a \$721K redemption was requested from the American Core Realty Fund. Partial payments totaling \$199,514 have been received.



Lake Mary Firefighters' Retirement Plan Total Fund Investment Policy Review March 31, 2024

	Yes	No
Total Equity allocation was within the 70% limitation (market or cost) stated in the IPS.		
No more than 25% of the Fund's assets at market were invested in foreign securities.		
No more than 5% of the Fund's assets were invested in the common or capital stock of an issuing company.		
PFIA Compliant	\boxtimes	

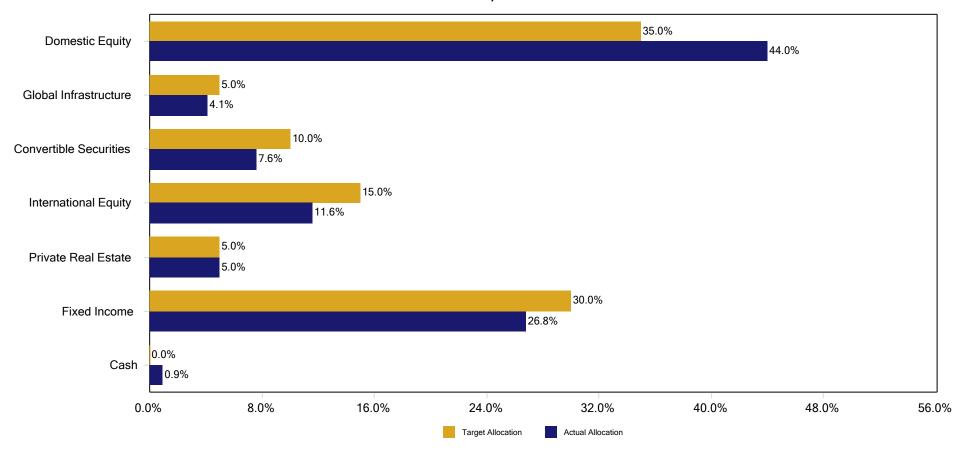


Lake Mary Firefighters Retirement Plan Investment Performance - Net March 31, 2024

	Quarter	<u>FYTD</u>	One Year	Two Years	Three Years	Five Years
Total Fund						
Beginning Market Value	25,978,358	23,965,840	23,235,535	24,632,402	23,923,207	18,122,143
Contributions	-197,382	-195,413	546,716	512,108	522,671	292,539
Gain/Loss	1,327,319	3,337,868	3,326,043	1,963,785	2,662,417	8,693,612
Ending Market Value	27,108,295	27,108,295	27,108,295	27,108,295	27,108,295	27,108,295
Total Fund	5.1	13.8	13.8	4.1	3.6	8.2
Strategic Model	4.3	13.4	13.3	3.1	3.6	8.0



Lake Mary Firefighters Retirement Plan Actual vs. Target Asset Allocation March 31, 2024

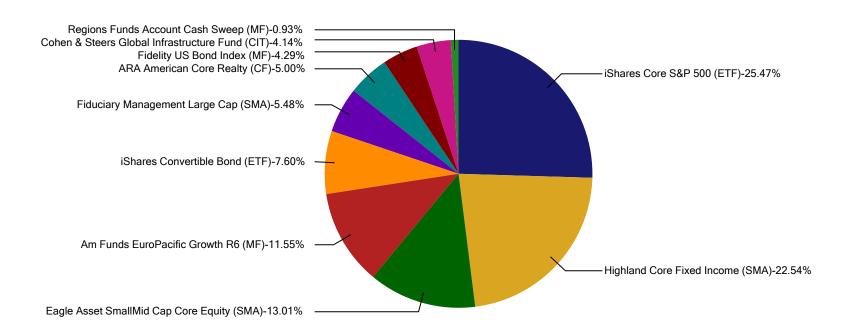


	Market Value Actual \$	Percent Actual	Percent Target	Percent Difference
Total Fund	27,108,295	100.0	100.0	0.0
Domestic Equity	11,917,450	44.0	35.0	9.0
Global Infrastructure	1,121,339	4.1	5.0	-0.9
Convertible Securities	2,059,454	7.6	10.0	-2.4
International Equity	3,131,804	11.6	15.0	-3.4
Private Real Estate	1,355,132	5.0	5.0	0.0
Fixed Income	7,272,275	26.8	30.0	-3.2
Cash	250,839	0.9	0.0	0.9



Lake Mary Firefighters Retirement Plan Asset Allocation

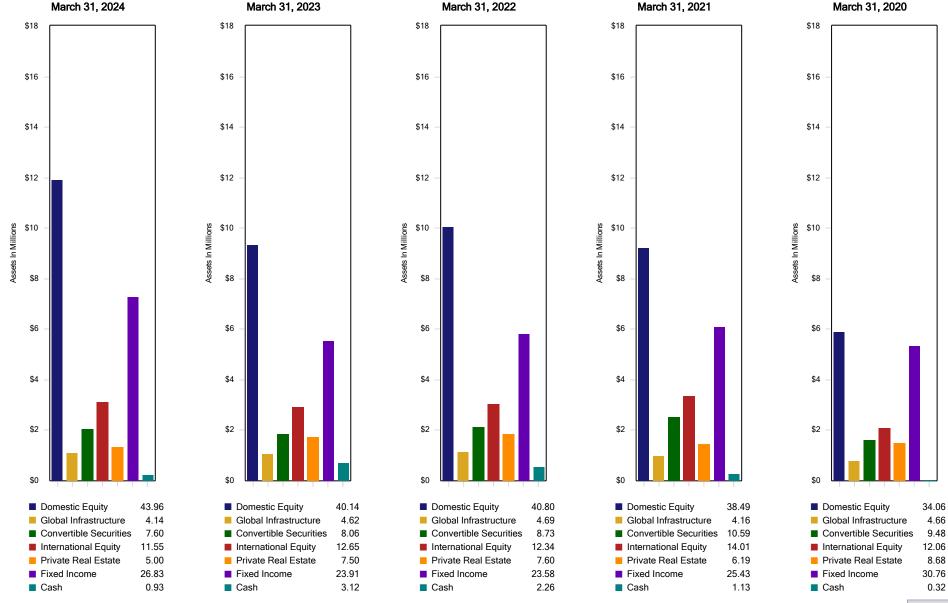
March 31, 2024 : 27,108,294.71



	Market Value \$	Allocation (%)
■ iShares Core S&P 500 (ETF)	6,904,938	25.47
Highland Core Fixed Income (SMA)	6,109,841	22.54
■ Eagle Asset SmallMid Cap Core Equity (SMA)	3,526,656	13.01
Am Funds EuroPacific Growth R6 (MF)	3,131,804	11.55
■ iShares Convertible Bond (ETF)	2,059,454	7.60
■ Fiduciary Management Large Cap (SMA)	1,485,857	5.48
ARA American Core Realty (CF)	1,355,132	5.00
■ Fidelity US Bond Index (MF)	1,162,434	4.29
Cohen & Steers Global Infrastructure Fund (CIT)	1,121,339	4.14
■ Regions Funds Account Cash Sweep (MF)	250,839	0.93



Lake Mary Firefighters Retirement Plan Historical Asset Allocation March 31, 2024





Lake Mary Firefighters Retirement Plan Asset Allocation & Performance - Gross March 31, 2024

	Market Value	QTD ROR - Rank	FYTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Total Fund Strategic Model	27,108,295	5.2 (36) 4.3	14.0 (39) 13.4	14.2 (45) 13.3	4.5 (32) 3.1	4.0 (61) 3.6	8.6 (25) 8.0
Equity	18,230,048	8.2	20.0	22.4	7.1	5.9	11.9
Domestic Equity	11,917,450	10.1	23.0	28.9	9.9	10.0	13.8
Fiduciary Management Large Cap (SMA) S&P 500 Index Russell 1000 Value Index	1,485,857	8.6 (78) 10.6 9.0	22.6 (65) 23.5 19.3	26.6 (66) 29.9 20.3	10.2 (42) 9.5 6.4	8.8 (81) 11.5 8.1	11.2 (88) 15.0 10.3
iShares Core S&P 500 (ETF) S&P 500 Index	6,904,938	10.4 10.6	23.3 23.5	29.9 29.9	9.4 9.5	11.4 11.5	15.2 15.0
Eagle Asset SmallMid Cap Core Equity (SMA) SMid Benchmark	3,526,656	10.1 (18) 6.9	22.4 (24) 21.2	28.0 (11) 21.4	10.9 (13) 4.3	7.9 (24) 3.0	13.0 (31) 9.9
Global Infrastructure	1,121,339	3.0	15.4	5.3	-0.8	4.8	5.6
Cohen & Steers Global Infrastructure Fund (CIT) FTSE Global Core Infrastructure 50/50 Index	1,121,339	3.0 1.8	15.4 13.1	5.3 4.1	-0.8 -1.6	4.8 3.7	5.6 4.6
Convertible Securities	2,059,454	2.0	9.1	12.3	0.0	-2.9	10.9
iShares Convertible Bond (ETF) ICE BofA All Convertibles Excl. 144A All Qualities	2,059,454	2.0 3.4	9.1 10.6	12.3 12.8	0.0 0.7	-2.9 0.2	N/A 11.2
International Equity	3,131,804	7.7	19.0	14.1	5.3	0.4	7.5
Am Funds EuroPacific Growth R6 (MF) MSCI AC World ex USA index	3,131,804	7.7 4.8	19.0 15.1	14.1 13.8	5.3 4.2	0.4 2.4	7.5 6.5
Private Real Estate	1,355,132	-2.2	-8.1	-12.1	-7.4	3.6	3.7
ARA American Core Realty (CF) NCREIF Fund Index-ODCE (VW)	1,355,132	-2.2 -2.4	-8.1 -7.1	-12.1 -11.3	-7.4 -7.3	3.6 3.4	3.7 3.5



Lake Mary Firefighters Retirement Plan Asset Allocation & Performance - Gross March 31, 2024

	Market Value	QTD ROR - Rank	FYTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Fixed Income	7,272,275	-0.4 (49)	5.8 (93)	2.3 (49)	-1.1 (43)	-2.2 (66)	0.7 (74)
Fidelity US Bond Index (MF)	1,162,434	-0.7	5.9	1.7	-1.6	N/A	N/A
Highland Core Fixed Income (SMA) Blmbg. U.S. Aggregate Index	6,109,841	-0.4 (44) -0.8	5.8 (93) 6.0	2.1 (58) 1.7	N/A -1.6	N/A -2.5	N/A 0.4
Cash	250,839	1.3	2.6	5.1	3.8	2.6	2.0
Regions Funds Account Cash Sweep (MF) ICE BofA 3 Month U.S. T-Bill	250,839	1.3 1.3	2.6 2.7	5.1 5.2	3.8 3.9	2.6 2.6	2.0 2.0



Lake Mary Firefighters Retirement Plan Asset Allocation & Performance - Net March 31, 2024

	Market Value	QTD ROR - Rank	FYTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Total Fund	27,108,295	5.1 4.3	13.8	13.8	4.1	3.6	8.2
Strategic Model	18,230,048	8.1	13.4	13.3 21.9	6.7	3.6 5.5	8.0 11.4
Equity							
Domestic Equity	11,917,450	10.0	22.8	28.5	9.6	9.6	13.4
Fiduciary Management Large Cap (SMA) S&P 500 Index	1,485,857	8.5 10.6	22.2 23.5	25.8 29.9	9.6 9.5	8.1 11.5	10.5 15.0
Russell 1000 Value Index		9.0	19.3	20.3	6.4	8.1	10.3
iShares Core S&P 500 (ETF)	6,904,938	10.4 (57)	23.3 (61)	29.8 (48)	9.4 (45)	11.4 (28)	15.1 (22)
S&P 500 Index		10.6	23.5	29.9	9.5	11.5	15.0
Eagle Asset SmallMid Cap Core Equity (SMA)	3,526,656	9.9	22.0	27.1	10.1	7.0	12.1
SMid Benchmark		6.9	21.2	21.4	4.3	3.0	9.9
Global Infrastructure	1,121,339	2.8	15.0	4.5	-1.5	4.0	4.8
Cohen & Steers Global Infrastructure Fund (CIT) FTSE Global Core Infrastructure 50/50 Index	1,121,339	2.8 (17) 1.8	15.0 (10) 13.1	4.5 (30) 4.1	-1.5 (39) -1.6	4.0 (26) 3.7	4.8 (36) 4.6
Convertible Securities	2,059,454	1.9	9.0	12.1	-0.2	-3.1	10.7
iShares Convertible Bond (ETF) ICE BofA All Convertibles Excl. 144A All Qualities	2,059,454	1.9 (74) 3.4	9.0 (52) 10.6	12.1 (4) 12.8	-0.2 (23) 0.7	-3.1 (76) 0.2	N/A 11.2
International Equity	3,131,804	7.5	18.7	13.6	4.8	-0.1	6.9
Am Funds EuroPacific Growth R6 (MF) MSCI AC World ex USA index	3,131,804	7.5 (13) 4.8	18.7 (15) 15.1	13.6 (39) 13.8	4.8 (37) 4.2	-0.1 (57) 2.4	6.9 (34) 6.5
Private Real Estate	1,355,132	-2.5	-8.6	-13.1	-8.4	2.4	2.6
ARA American Core Realty (CF) NCREIF Fund Index-ODCE (VW)	1,355,132	-2.5 -2.4	-8.6 -7.1	-13.1 -11.3	-8.4 -7.3	2.4 3.4	2.6 3.5



Lake Mary Firefighters Retirement Plan Asset Allocation & Performance - Net March 31, 2024

	Market Value	QTD ROR - Rank	FYTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Fixed Income	7,272,275	-0.5	5.7	2.1	-1.3	-2.5	0.4
Fidelity US Bond Index (MF)	1,162,434	-0.7 (73)	5.9 (79)	1.7 (66)	-1.6 (41)	N/A	N/A
Highland Core Fixed Income (SMA) Blmbg. U.S. Aggregate Index	6,109,841	-0.4 -0.8	5.7 6.0	1.9 1.7	N/A -1.6	N/A -2.5	N/A 0.4
Cash	250,839	1.3	2.6	5.1	3.8	2.6	2.0
Regions Funds Account Cash Sweep (MF) ICE BofA 3 Month U.S. T-Bill	250,839	1.3 1.3	2.6 2.7	5.1 5.2	3.8 3.9	2.6 2.6	2.0 2.0

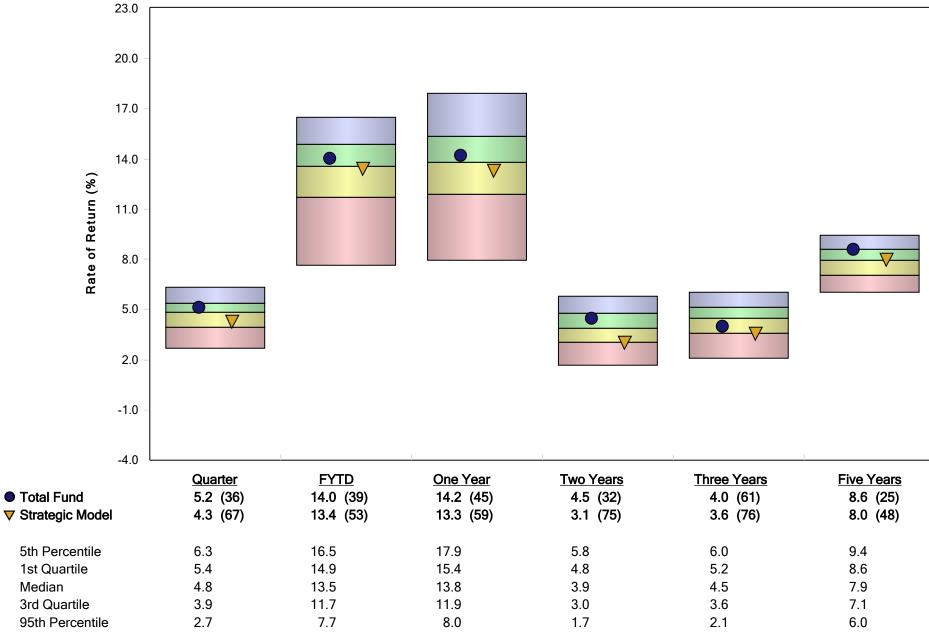
¹ Strategic Model from Jun 2018: 35% Russell 3000 + 15% MSCI ACWI Ex. US. + 5% FTSE Global Core Infrastructure 50/50 Index + 5% NCREIF ODCE + 10% ML All U.S. Convertible Index (x144A) + 30% Barclay's Aggregate. Prior Jan 2015: 35% Russell 3000 + 15% MSCI EAFE + 5% Wilshire REIT + 5% NCREIF ODCE + 5% Alerian MLP + 10% ML All U.S. Convertible Index (x144A) + 25% Barclay's Aggregate. Prior Dec. 2013 40% Russell 3000 + 15% MSCI EAFE + 5% Wilshire REIT + 5% NCREIF ODCE + 10% ML All U.S. Convertible Index (x144A) + 25% Barclay's Aggregate; prior was 60% S&P 500 + 40% LB Aggregate. Prior Mar 2011: 40% Russell 3000 + 15% MSCI EAFE + 5% Wilshire REIT + 10% ML All U.S. Convertible Index (x144A) + 30% Barclay's Aggregate.



² SMID Bnch: from Sep'09 100% Russell 2500; prior was 100% S&P 400.

³ The Fidelity FMIQX mutual fund was converted to Fiduciary Management LC separately managed account (SMA) on 10/28/2019.

Lake Mary Firefighters Retirement Plan Peer Universe Quartile Ranking March 31, 2024

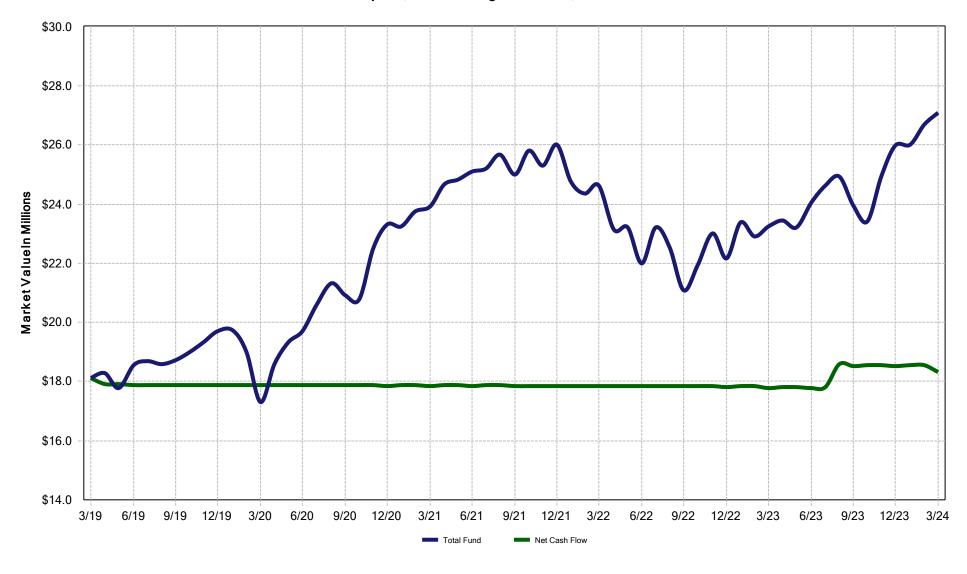


Parentheses contain percentile rankings.

Calculation based on quarterly data.



Lake Mary Firefighters Retirement Plan Growth of Investments April 1, 2019 Through March 31, 2024





Ending MV

\$27,108,295

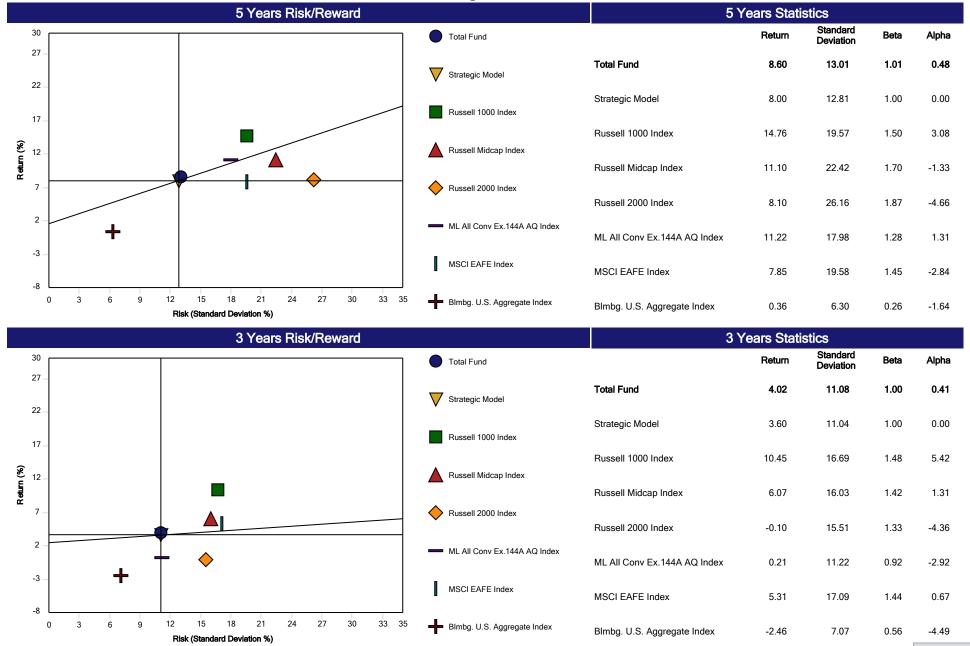
Annualized ROR

8.6

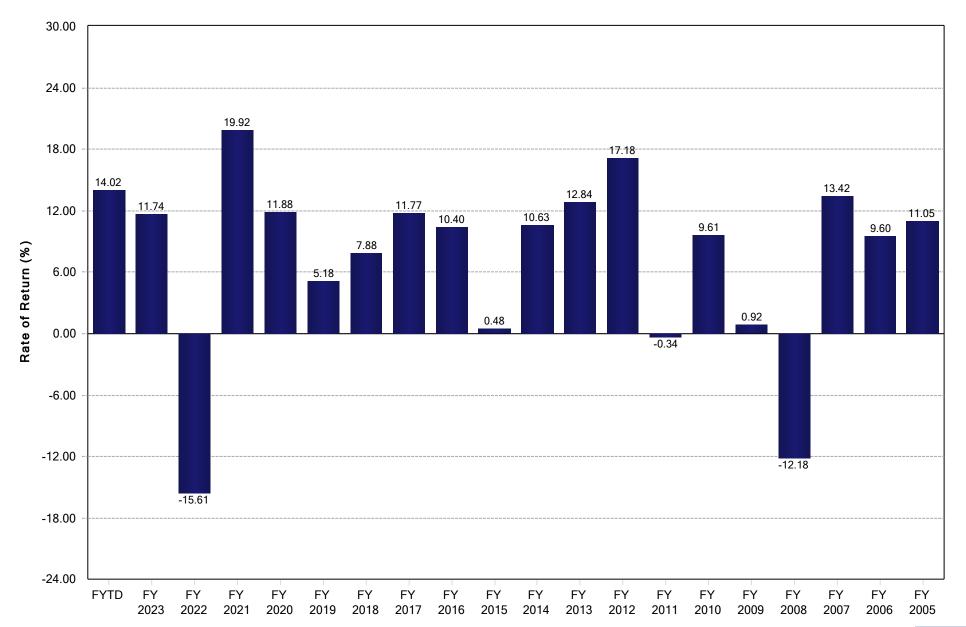
Beginning MV

\$18,122,143

Lake Mary Firefighters Retirement Plan Capital Market Line Period Ending March 31, 2024

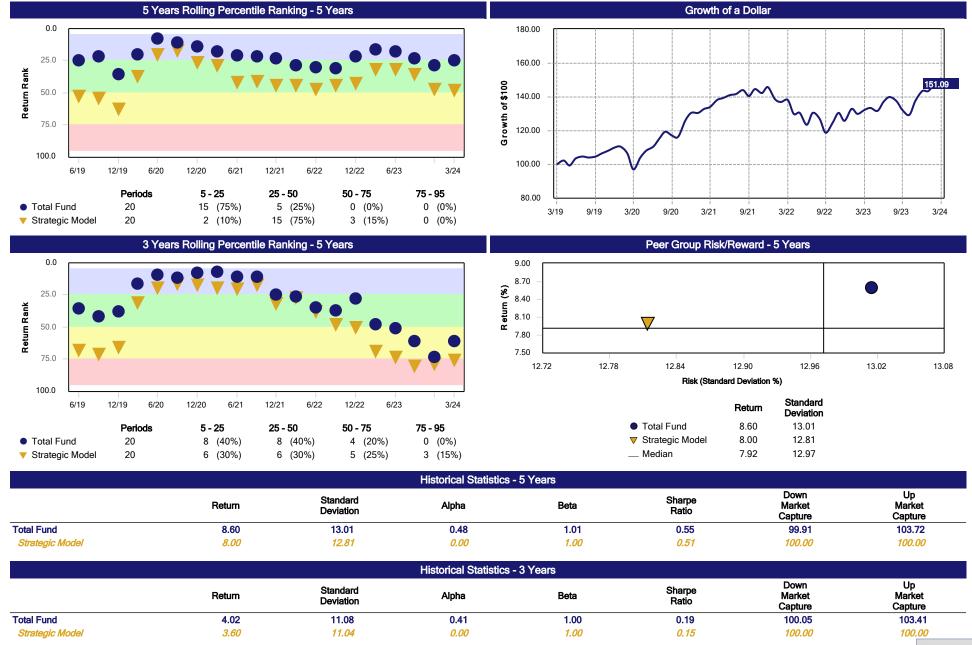


Lake Mary Firefighters Retirement Plan Fiscal Year Rates of Return March 31, 2024

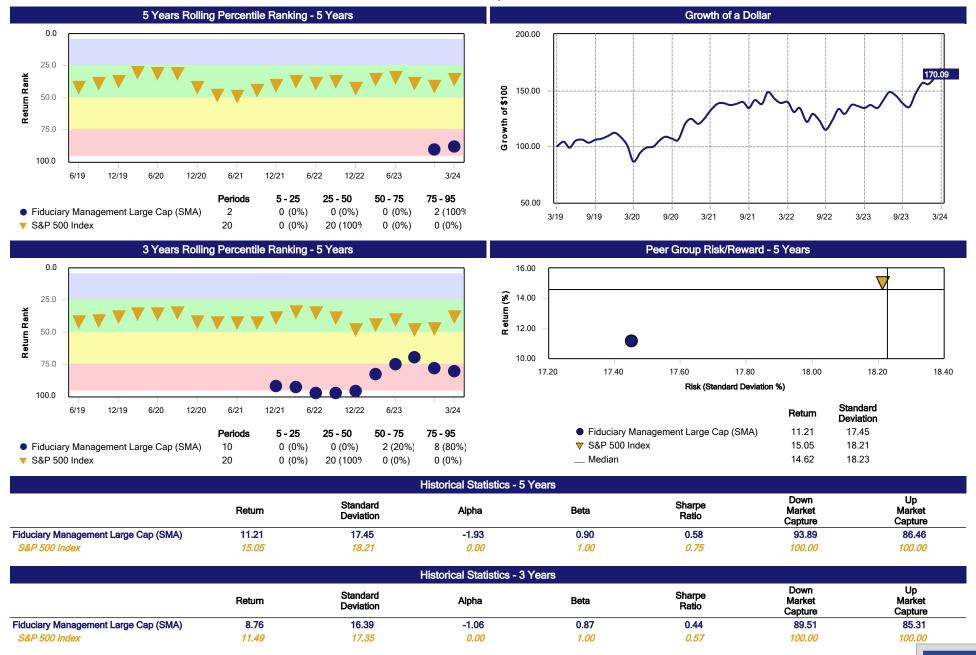




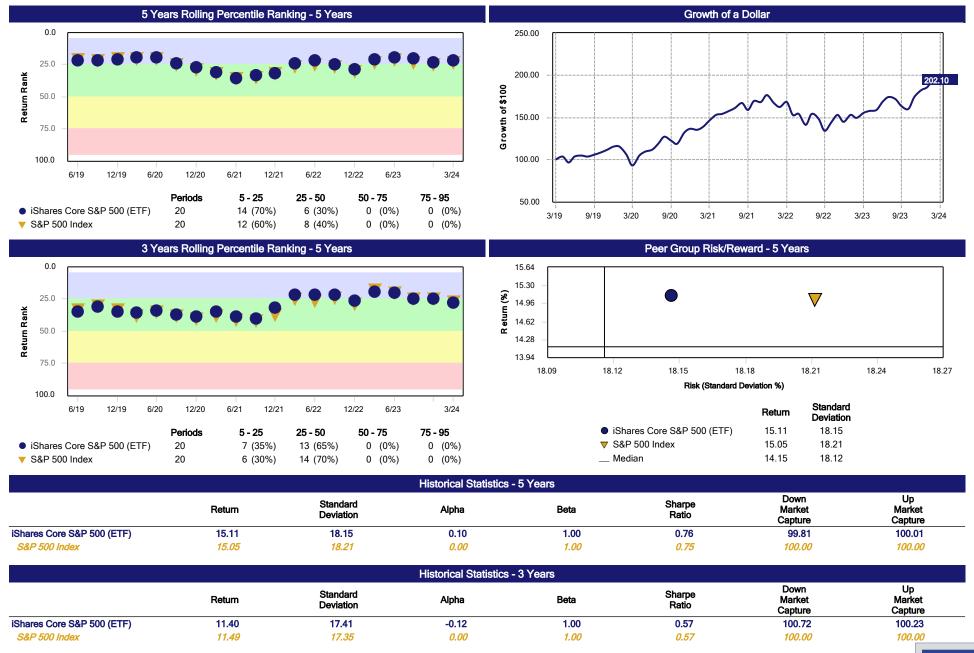
Lake Mary Firefighters Retirement Plan Total Fund March 31, 2024



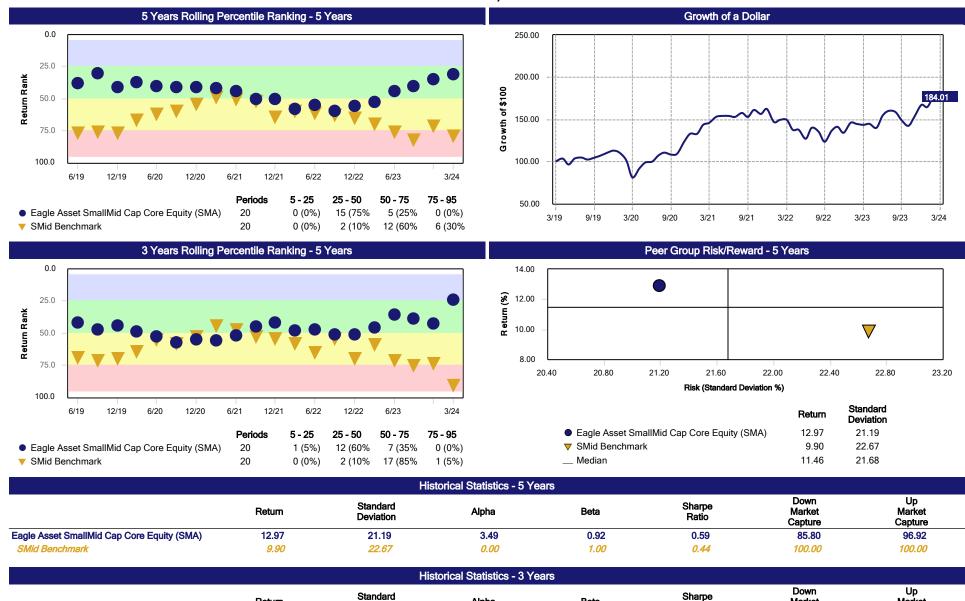
Lake Mary Firefighters Retirement Plan Fiduciary Management Large Cap (SMA) March 31, 2024



Lake Mary Firefighters Retirement Plan iShares Core S&P 500 (ETF) March 31, 2024



Lake Mary Firefighters Retirement Plan Eagle Asset SmallMid Cap Core Equity (SMA) March 31, 2024





Market

Capture

99.26

100.00

Market

Capture

82.50

100.00

Ratio

0.36

0.12

Alpha

4.89

0.00

Deviation

19.34

20.19

Beta

0.94

1.00

Return

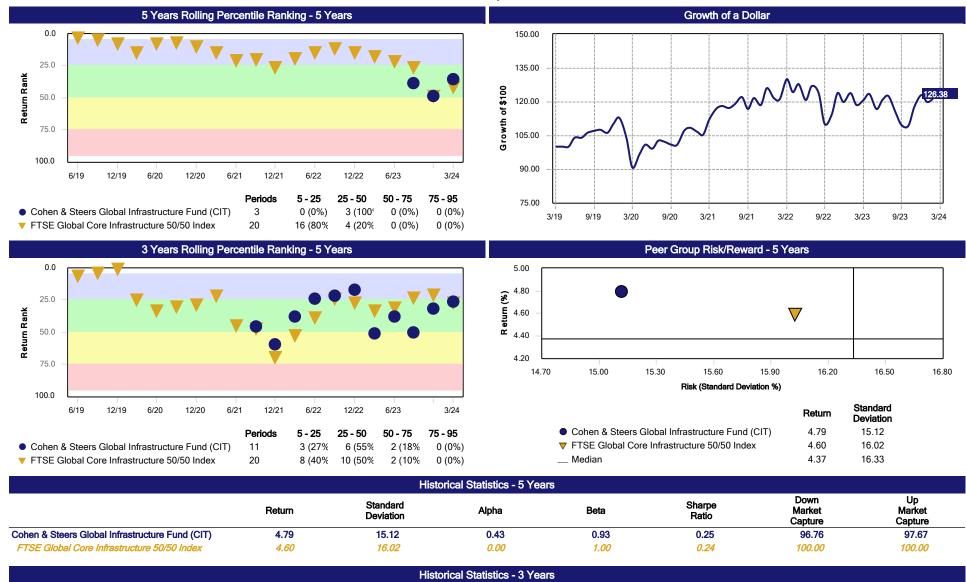
7.86

2.97

Eagle Asset SmallMid Cap Core Equity (SMA)

SMid Benchmark

Lake Mary Firefighters Retirement Plan Cohen & Steers Global Infrastructure Fund (CIT) March 31, 2024





Up

Market

Down

Market

Capture

102.44

100.00

Sharpe

Ratio

0.17

0.15

Alpha

0.34

0.00

Beta

1.00

1.00

Standard

Deviation

15.47

15.35

Return

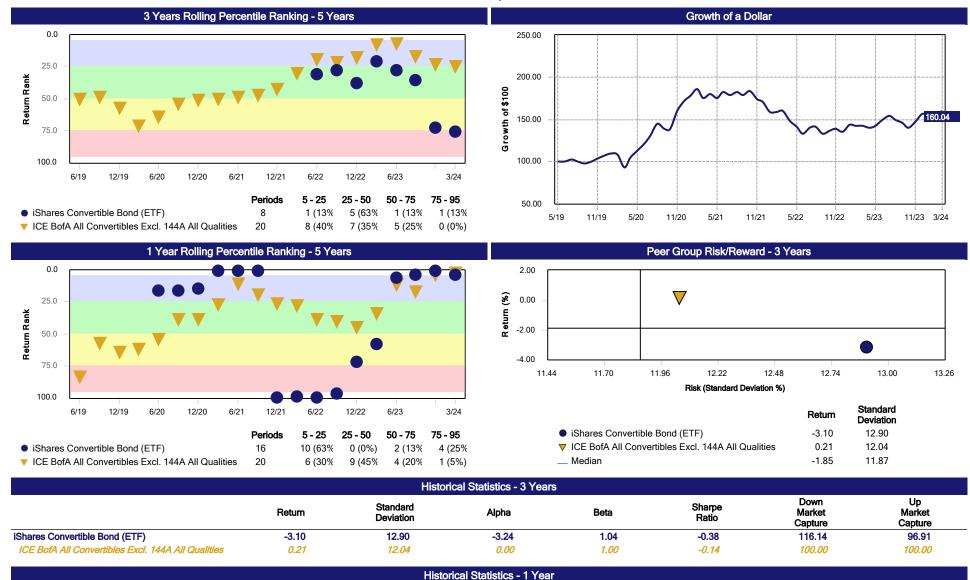
4.05

3.72

Cohen & Steers Global Infrastructure Fund (CIT)

FTSE Global Core Infrastructure 50/50 Index

Lake Mary Firefighters Retirement Plan iShares Convertible Bond (ETF) March 31, 2024



Up

Market

Capture

110.19

100.00

Down

Market

Capture

127.27

100.00

Sharpe

Ratio

0.60

0.71

Alpha

-1.80

0.00

Beta

1.11

1.00

Standard

Deviation

11.92

10.56

Return

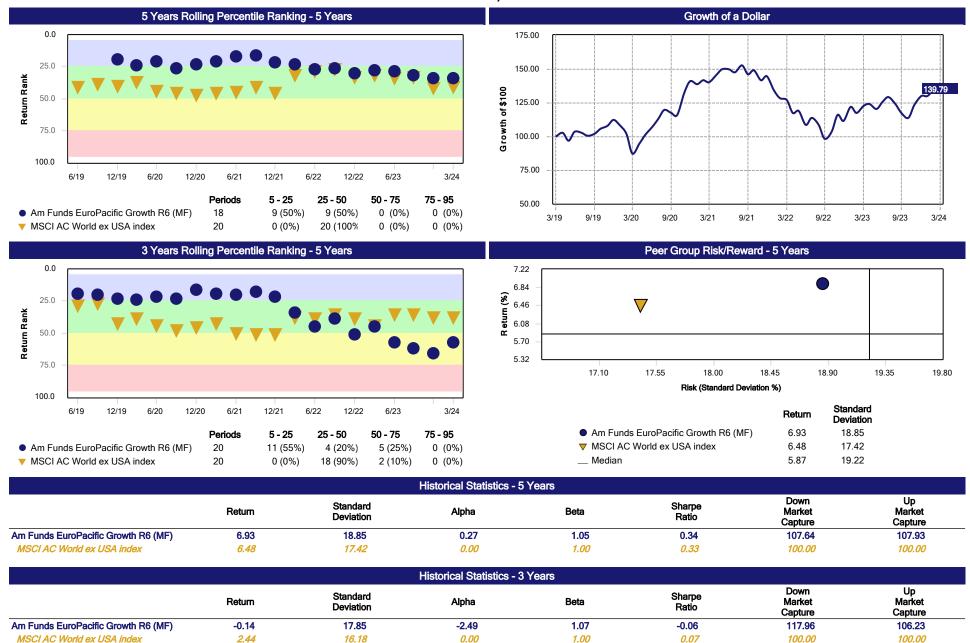
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12.76

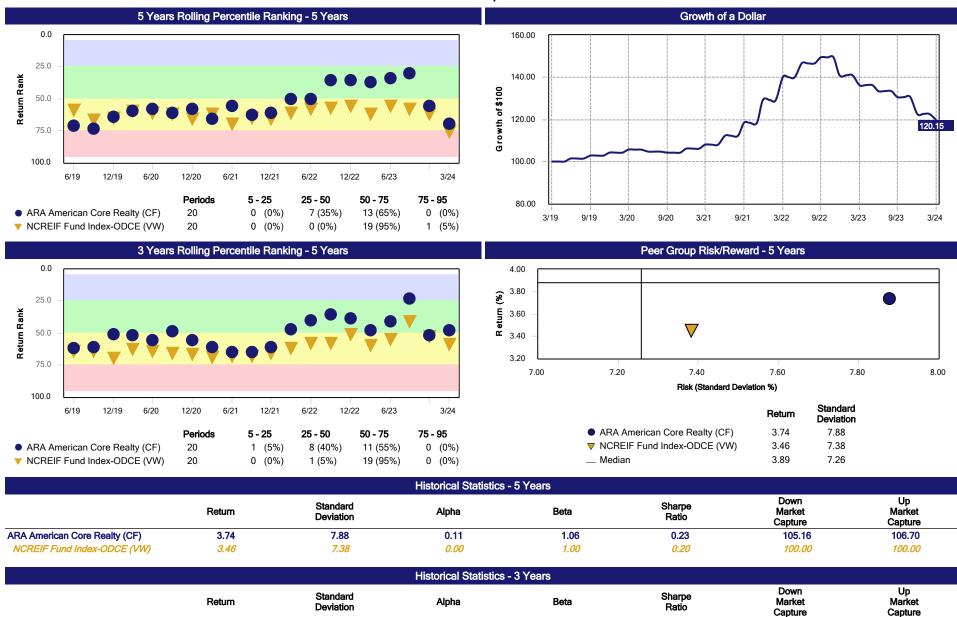
iShares Convertible Bond (ETF)

ICE BofA All Convertibles Excl. 144A All Qualities

Lake Mary Firefighters Retirement Plan Am Funds EuroPacific Growth R6 (MF) March 31, 2024



Lake Mary Firefighters Retirement Plan ARA American Core Realty (CF) March 31, 2024



107.17

100.00

1.06

1.00

0.13

0.11

107.21

100.00

0.04

0.00

ARA American Core Realty (CF)

NCREIF Fund Index-ODCE (VW)

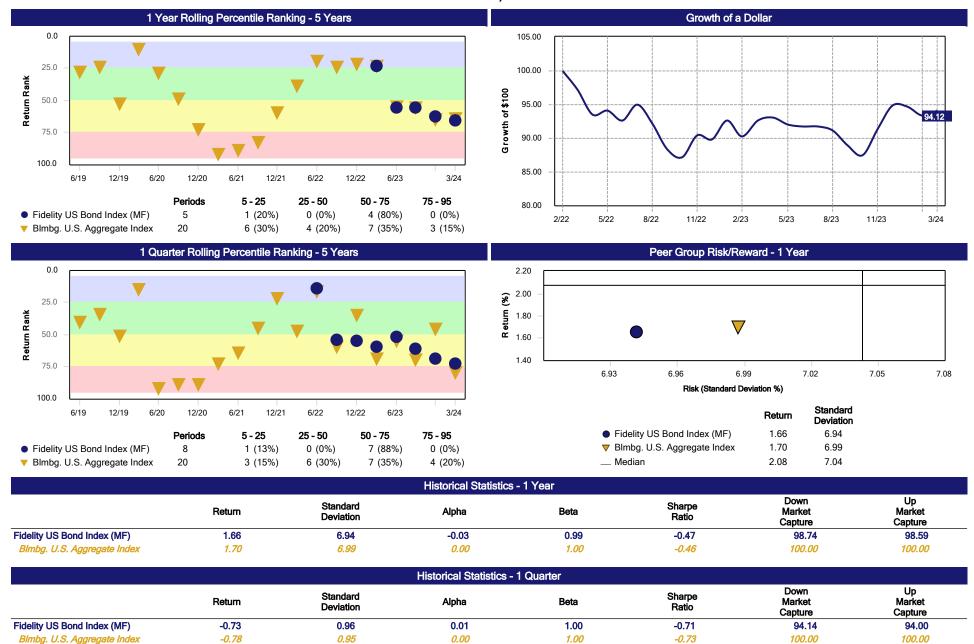
3.58

3.37

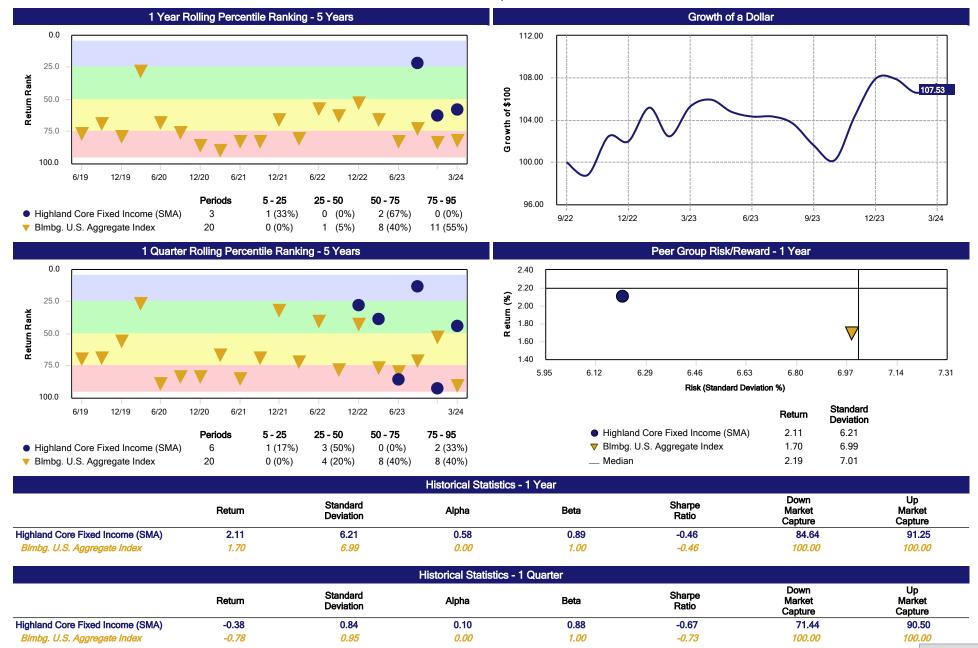
10.03

9.38

Lake Mary Firefighters Retirement Plan Fidelity US Bond Index (MF) March 31, 2024



Lake Mary Firefighters Retirement Plan Highland Core Fixed Income (SMA) March 31, 2024



Lake Mary Firefighters' Retirement Plan Total Fund Investment Policy Review March 31, 2024

The total Fund performance (gross) achieved the actuarial interest assumption of +7.0% for the three-year period. The total Fund performance achieved the strategic benchmark for the three-year period. The total Fund performance ranked in the top 40th percentile for the three-year period. The total Fund performance (gross) achieved the actuarial interest assumption of +7.0% for the five-year period. The total Fund performance achieved the strategic benchmark for the five-year period. The total Fund performance ranked in the top 40th percentile for the five-year period.	<u>Yes</u> □ □ □ □ □ □ □ □ □	<u>No</u> ⊠ □ □ □ □ □ □ □ □ □ □ □ □
Fiduciary's large cap portfolio achieved the large cap benchmark for the three-year period. Fiduciary's large cap portfolio ranked in the top 40th percentile for the three-year period. Fiduciary's large cap portfolio achieved the large cap benchmark for the five-year period.		
Fiduciary's large cap portfolio ranked in the top 40th percentile for the five-year period.		
Eagle's SMID portfolio achieved the SMID benchmark for the three-year period. Eagle's SMID portfolio ranked in the top 40th percentile for the three-year period. Eagle's SMID portfolio achieved the SMID benchmark for the five-year period. Eagle's SMID portfolio ranked in the top 40th percentile for the five-year period.		
The Cohen & Steers Infrastructure CIT achieved the infrastructure index for the three-year period. The Cohen & Steers Infrastructure CIT ranked in the top 40th percentile for the three-year period. The Cohen & Steers Infrastructure CIT achieved the infrastructure index for the five-year period. The Cohen & Steers Infrastructure CIT ranked in the top 40th percentile for the five-year period.		
The Euro-Pacific international portfolio achieved the MSCI ACWI index for the three-year period. The Euro-Pacific international portfolio ranked in the top 40th percentile for the three-year period. The Euro-Pacific international portfolio achieved the MSCI ACWI index for the five-year period. The Euro-Pacific international portfolio ranked in the top 40th percentile for the five-year period.		



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	Yes	<u>No</u>
American Core Realty achieved the NCREIF ODCE for the three-year period.	$\overline{\boxtimes}$	
American Core Realty achieved the NCREIF ODCE for the five-year period.	\boxtimes	
Total fixed income achieved the Barclays Aggregate index for the three-year period.		
Total fixed income ranked in the top 40th percentile for the three-year period.		\boxtimes
Total fixed income achieved the Barclays Aggregate index for the five-year period.		
Total fixed income ranked in the top 40th percentile for the five-year period.		\boxtimes



Lake Mary Firefighters Retirement Plan Glossary March 31, 2024

- -ACCRUED INTEREST- Bond interest earned since the last interest payment, but not yet received.
- -ALPHA- A linear regressive constant that measures expected return independent of Beta.
- -ASSET ALLOCATION- The division of portfolio asset classes in order to achieve an expected investment objective.
- -BALANCED UNIVERSES Public Funds, Endowments & Foundations, Corporate peer groups, and PSN peer groups.
- -BETA- A measure of portfolio sensitivity (volatility) in relation to the market, based upon past experience.
- -BOND DURATION- A measure of portfolio sensitivity to interest rate risk.
- -COMMINGLED FUND- An investment fund which is similar to a mutual fund in that investors are permitted to purchase and redeem units that represent ownership in a pool of securities.
- -CONVERTIBLE BONDS Hybrid securities' that offer equity returns during rising equity markets and improved down-market protection.
- -CORE- An equal weighting in both growth and value stocks.
- -CORRELATION COEFFICIENT- A measure of how two assets move together. The measure is bounded by +1 and -1; +1 means that the two assets move together positively, while a measure of -1 means that the assets are perfectly negatively correlated.
- -GROWTH MANAGER- Generally invests in companies that have either experienced above-average growth rates and/or are expected to experience above-average growth rates in the future. Growth portfolios tend to have high price/earnings ratios and generally pay little to no dividends.
- -INDEXES- Indexes are used as "independent representations of markets" (e.g., S&P 500).
- -INFORMATION RATIO- Annualized excess return above the benchmark relative to the annualized tracking error.
- -LARGE CAP- Generally, the term refers to a company that has a market capitalization that exceeds \$10 billion.
- -MANAGER UNIVERSE- A collection of quarterly investment returns from various investment management firms that may be subdivided by style (e.g. growth, value, core).
- -MID CAP- Generally, the term refers to a company that has a market capitalization between \$2 and \$10 billion.
- -NCREIF A quarterly time series composite total rate of return measure of investment performance of a large pool of individual commercial real estate properties acquired in the private market for investment purposes only.
- -NCREIF ODCE Open End Diversified Core Equity index which consists of historical and current returns from 26 open-end commingled funds pursuing core strategy. This index is capitalization weighted, time weighted and gross of fees.
- -NET- Investment return accounts only for manager fees.
- -PROTECTING FLORIDA INVESTMENT ACT (PFIA) SBA publishes a list of prohibited investments (scrutinized companies).
- -RATE OF RETURN- The percentage change in the value of an investment in a portfolio over a specified time period, excluding contributions.
- -RISK MEASURES- Measures of the investment risk level, including beta, credit, duration, standard deviation, and others that are based on current and historical data.
- -R-SQUARED- Measures how closely portfolio returns and those of the market are correlated, or how much variation in the portfolio returns may be explained by the market. An R2 of 40 means that 40% of the variation in a fund's price changes could be attributed to changes in the market index over the time period.



Lake Mary Firefighters Retirement Plan Glossary March 31, 2024

- -SHARPE RATIO- The ratio of the rate of return earned above the risk-free rate to the standard deviation of the portfolio. It measures the number of units of return per unit of risk.
- -SMALL CAP- Generally refers to a company with a market capitalization \$300 million to \$2 billion.
- -STANDARD DEVIATION- Measure of the variability (dispersion) of historical returns around the mean. It measures how much exposure to volatility was experienced by the implementation of an investment strategy.
- -SYSTEMATIC RISK- Measured by beta, it is the risk that cannot be diversified away (market risk).
- -TIME WEIGHTED (TW) RETURN A measure of the investments versus the investor. When there are no flows the TW & DOLLAR weighted (DW) returns are the same and vice versa.
- -TRACKING ERROR- A measure of how closely a manager's performance tracks an index; it is the annualized standard deviation of the differences between the quarterly returns for the manager and the benchmark.
- -TREYNOR RATIO- A measure of reward per unit of risk. (excess return divided by beta).
- -UP AND DOWN-MARKET CAPTURE RATIO- Ratio that illustrates how a manager performed relative to the market during rising and declining market periods.
- -VALUE MANAGER- Generally invests in companies that have low price-to-earnings and price-to-book ratios and/or above-average dividend yields.



Lake Mary Firefighters Retirement Plan Disclosure March 31, 2024

Advisory services are offered through or by Burgess Chambers and Associates, Inc., a registered SEC investment advisor.

Performance Reporting:

- 1. Changes in portfolio valuations due to capital gains or losses, dividends, interest, income and management fees are included in the calculation of returns. All calculations are made in accordance with generally accepted industry standards.
- 2. BCA complies with the Association for Investment Management and Research Performance Presentation Standards (AIMR-PPS). Returns are time-weighted rates of return (TWR).
- 3. Transaction costs, such as commissions, are included in the purchase cost or deducted from the proceeds or sale of a security. Differences in transaction costs may affect comparisons.
- 4. Individual client returns may vary due to a variety of factors, including differences in investment objectives, asset allocating and timing of investment decisions.
- 5. Performance reports are generated from information supplied by the client, custodian, and/or investment managers. BCA relies upon the accuracy of this data when preparing reports.
- 6. The market indexes do not include transaction costs, and an investment in a product similar to the index would have lower performance dependent upon costs, fees, dividend reinvestments, and timing. Benchmarks and indexes are for comparison purposes only, and there is no assurance or guarantee that such performance will be achieved.
- 7. Performance information prepared by third party sources may differ from that shown by BCA. These differences may be due to different methods of analysis, different time periods being evaluated, different pricing sources for securities, treatment of accrued income, treatment of cash, and different accounting procedures.
- 8. Certain valuations, such as alternative assets, ETF, and mutual funds, are prepared based on information from third party sources, the accuracy of such information cannot be guaranteed by BCA. Such data may include estimates and maybe subject to revision.
- 9. BCA relies on third party vendors to supply tax cost and market values, In the event that cost values are not available, market values may be used as a substitute.
- 10. BCA has not reviewed the risks of individual security holdings.
- 11. BCA investment reports are not indicative of future results.
- 12. Performance rankings are time sensitive and subject to change.
- 13. Mutual Fund (MF), Collective Investment Trusts (CIT) and Exchange Traded Funds (ETF) are ranked in net of fee universes.
- 14. Separately Managed Account (SMA) and Commingled Fund (CF) returns are ranked in gross of fees universes.
- 15. Composite returns are ranked in universes that encompass both gross and net of fee returns.
- 16. Total Fund returns are ranked in a gross of fee universe.
- 17. Private investments may include performance fees in addition to a management fee. For the purpose of BCA's calculations, net returns take in consideration both performance and management fees, but gross returns include management fees only.
- 18. For a free copy of Part II (mailed w/i 5 bus. days from request receipt) of Burgess Chambers & Associates, Inc.'s most recent Form ADV which details pertinent business procedures, please contact: 315 East Robinson Street Suite #690, Orlando, Florida 32801, 407-644-0111, info@burgesschambers.com.



